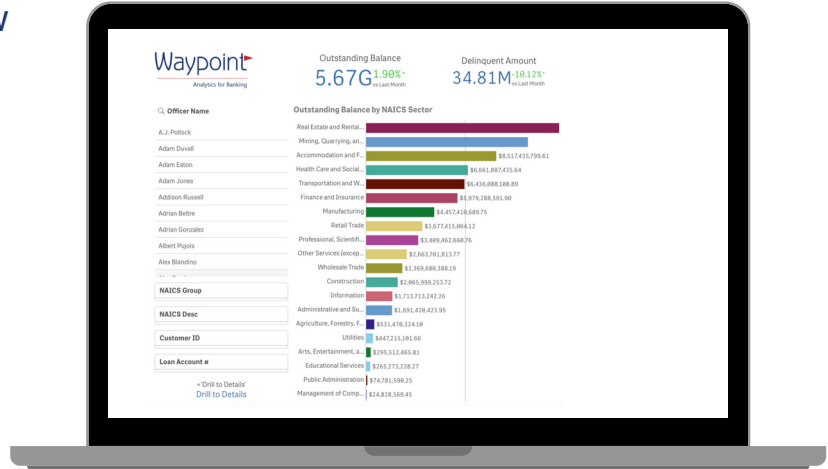




Lending Performance

Waypoint's Lending Performance Dashboard gives you insight into which lenders are driving your portfolio growth, while simultaneously showing how they price risk, diversify investment, and grow relationships.

Lenders should be assessed based on how they contribute to your bank's portfolio growth and rate of return. Increased transparency drives improvement in lending best practices and compliance with operational controls. Your lenders will also have more understanding of their clients borrowing, deposits, and payment trends. They can foster better relationships and identify problems before they occur.



Measures

- Outstanding Balance
- Delinquent Balance
- % Delinquent Balance
- Non-Accrual Balance
- % Non-Accrual Balance

Dimensions

- Officer
- Customer
- Industry
- Risk Rating Bands (PD, LGD, EL)
- Interest Rate Bands
- Geography

Q: What are Quick Start Apps?
A: Proven solutions that clients trust, implemented in as little as 4 weeks

Contact us to schedule a discovery session today
 Call 866-826-7075 x797 or visit www.waypointco.com/banking

Waypoint Consulting is a leading provider of Data Management and Analytics solutions. Waypoint has an impeccable track record with a blend of business knowledge, technical skills and consulting expertise that translates into more value and less risk for our clients. With more than 18 years of experience, Waypoint is recognized among the most reputable analytic solution providers in the U.S. today.